

Message Text

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PAGE 01 LAHORE 01527 220621Z

12

ACTION NEA-10

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AMEMBASSY ISLAMABAD

UNCLAS LAHORE 1527

JOINT STATE/AID MESSAGE

E.O. 11652: N/A

TAGS: BDIS, PK

SUBJ: TRADE COMPLAINT - PAKISTAN RAILWAYS, LAHORE VS. HUNT
SPILLER DIV., POWER PRODUCTS INC 180 SYLVESTER RD. SOUTH SAN
FRANCISCO, CALIFORNIA 94080

1. PAKISTAN RAILWAYS UNDER USAID LOAN 391-H-152 PLACED AN
ORDER WITH HUNT SPILLER FOR THE SUPPLY OF 992 CYLINDER
LINERS, CHROME PLATED, UNCONFORMING TO (A) ALCO CATALOG
NO. 22110111 -- 250 LINERS, AND (B) ALCO CATALOG NO. 22110115 --
742 LINERS. LETTER OF CREDIT WAS ESTABLISHED IN HUNT
SPILLER'S FAVOR ON APRIL 17, 1973 FOR DOLS 135,686.80

2. ON SEPTEMBER 30, 1973 HUNT SPILLER SUPPLIED 100
CYLINDERS LINERS AGAINST ITEM (B). PART SHIPMENT IS
ALLOWED THROUGH TERMS AND CONDITIONS OF CONTRACT. AFTER
ARRIVAL OF THIS SHIPMENT IN LAHORE DURING DECEMBER 1973,
RAILWAYS SENT HUNT SPILLER MANY FOLLOWUPS BUT TO NO
RESPONSE EXCEPT CABLE DATED AUGUST 9, 1974 STATING
"REGRETABLELY NO LINERS WILL BE PRODUCED UNTIL EARLY
1975 AS RESULT OF CONDITIONS BEYOND OUR CONTROL. WE
WILL ADVISE EARLIEST AVAILABILITY ASAP."

3. IN RESPONSE TO FURTHER REPRESENTATION BY RAILWAYS,
HUNT SPILLER INDICATED BY CABLE DATED NOVEMBER 8, 1974,
THAT IT CAN COMMENCE DELIVERIES OF LINERS IN APRIL OR
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PAGE 02 LAHORE 01527 220621Z

MAY 1975, BUT AT INCREASED PRICE.

4. LAST DATE FOR SHIPMENT UNDER SUBJECT LOAN IS MARCH 31, 1975. PAKISTAN RAILWAYS INDICATED ITS WILLINGNESS TO APPROACH AID FOR EXTENSION OF TIME ONLY WHEN IT HAD FIRM COMMITMENTS FROM HUNT SPILLER THAT SUPPLY WILL COMMERCE IN APRIL/MAY, AND FIRM DATE WHEN SHIPMENT WILL BE COMPLETED. (FYI: RAILWAYS IS WILLING TO CONSIDER REVISED PRICE AND INDICATED THAT IT WILL REVISE ITS ORDER TO REMAIN WITHIN LOAN ALLOCATION.)

5. ACTION REQUESTED: DEPARTMENT ASCERTAIN HUNT SPILLER'S INTENTION TOWARDS COMMENCEMENT AND COMPLETION OF SHIPMENT.
SPENGLER

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